

Dear Valued Stakeholders,

As I reflect on Asiatel's remarkable journey, I feel immense pride and gratitude. Our story began in 2006, when we entered the Philippines as a captive BPO supporting our telecom operations. What began as a sales unit grew into a full extension office spanning sales, customer service, collections, accounts and finance, IT support, network operations center (NOC), and marketing. Recognizing the Philippines' potential as a global BPO hub, we saw an opportunity to diversify into the outsourcing industry.

A decade later, we expanded into the outsourcing business, sharing our expertise with third-party clients worldwide. Our aim was simple: to act as an extension of our clients' businesses, not merely a vendor. None of this would have been possible without the dedication of our team members. Many have been with us for over a decade, and their loyalty, hard work, and commitment to excellence have shaped Asiatel into what it is today. To our teams in the Philippines and beyond – thank you.

Today, Asiatel stands at a pivotal moment in its history. With our transition from a private enterprise to a publicly listed company, we embark on a new era of growth and opportunity. This milestone underscores the strength of our business model and financial performance and positions us to deliver even greater value to our clients, employees, and shareholders.

To our new shareholders, welcome to the Asiatel family. Thank you for your trust and confidence in our vision. We take that responsibility seriously, and remain committed to transparency, discipline, and long-term shareholder value.

As we look ahead, our strategy is clear:

- **Expand Globally:** Establish a North American sales office and pursue targeted acquisitions of niche BPO firms in our region.
- **Build Niche Solutions: Develop** products and solutions that solve specific client challenges and deepen our presence in key business segments.
- **Leverage Artificial Intelligence:** Through our partnership with fileAI, bring automation, efficiency, and service innovation to high-value verticals such as fintech, insurance, and back-office operations.
- **Strengthen Investor Engagement:** Through our new Investor Relations division, maintain transparent communication long-term value creation for all stakeholders.

The future of Asiatel is bright. We have the foundation, proven leadership, and strategy to scale our operations, enter new markets, and lead the next generation of outsourcing.

On behalf of the Board and our leadership team, thank you for your continued trust and support. Together, we will write the next chapter of Asiatel's growth—one defined by innovation, opportunity, and shared success.

Yours faithfully,

Shafi Aboobaker
Chairman & Director
Asiatel Outsourcing Inc.